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MCAWW Board of Education Mission:

Providing MCAWW Members innovative,
meaningful learning opportunities.

Knowledge ~ Growth ~ Respect

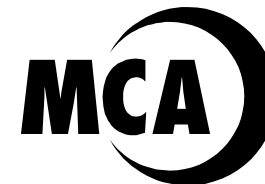


Mechanical Contractors Association
WESTERN WASHINGTON

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Mechanical Contractors Association
WESTERN WASHINGTON

Why You Should Attend

The Certified Mechanical Project Manager training program is designed to provide mechanical project managers of all levels with intensive training in many important skill areas. The program accelerates the traditional way of acquiring knowledge on the job, where it can take years for a project manager to be exposed to all of these skills.

CMPM 1 *Fundamentals of Successful Project Management*

For project managers with approximately 0-5 years* of experience, as well as anyone who is interested in exploring a career in project management. Also useful for staff members who directly interface with or support project managers (engineers, estimators, detailers, contract administrators, accountants), or who simply wish to have a solid overview of all aspects of the mechanical contracting business. The program focuses on the mechanics of the field, processes required, and how to manage them.

Benefits:

1. Acquire basic project management skills in much less time than it would take to learn them on the job.
2. Gain a solid introduction to key areas that impact profit and loss.
3. Set good organizational habits early on.

"CMPM 1 has been first rate and has immediate benefit to my current work."

"...[CMPM 2] has challenged me to a higher level of professionalism..."

"By understanding the bigger picture, I can see how my decision on the project I manage can affect our company as a whole."



For more information about CMPM programs, visit www.mcaaww.net or call (206) 442-9029.

CMPM 2 *Enhanced Skills for Experienced Project Managers*

For project managers with 5-10 years* of experience in mechanical project management, who need to broaden their skills and acquire critical knowledge that is difficult to obtain on the job. This program provides a mixture of lecture and effective, hands-on activities to reinforce concepts learned.



Benefits:

1. Improve leadership skills and practices, applying them to become a more effective decision-maker for your firm.
2. Improve your ability to more accurately forecast cost to minimize drastic changes in margin at the end of the day.
3. Sell work and negotiate change orders without giving up company resources.
4. Minimize or quantify risk by understanding the legal contract terms in the subcontract.
5. Get more action out of clients and employees by improving presentation skills.

* Applications for all levels are subject to review and approval by the MCA Board of Education.



CMPM 3 *Leadership & Strategic Management Skills*

Designed for experienced managers with 10+ years* of experience. This program covers leadership skills, coaching people's performance, BIM integrated contracts, negotiating skills, employee engagement & retention, strategic planning for teams, advanced financial management, and fast-track marketing.

Benefits:

1. Gain exposure to thought-provoking ideas and current industry trends
2. Participate in peer group discussions facilitated by national speakers
3. Receive 'ready-to-apply' techniques for profitable management
4. Acquire valuable skills on how to build, motivate & lead great teams
5. Position yourself and your firm for the future
6. Perform hands-on activities using case studies with real-life scenarios