

FACILITATORS

Panel Moderators:

Ed Kommers

*Executive Director
MCA of Western Washington*



Scott Middleton

*General Counsel
MCA of Western Washington*



Panel:

Panel will include fellow mechanical contractors and selected experts or consultants.

Who Should Attend?

Anyone responsible for the execution or sale of an MCCM project, such as project managers, project executives, account executives, and senior management.

MCAWW Board of Education:

Maria Boyer (Chair)
MacDonald-Miller Facility Solutions

Bryan Eppler,
University Mechanical Contractors, Inc.

Leah Gutmann, First Forward Consulting

Stephen Hengl, Hermanson Company

Sheri Keeley, McKinstry Co.

Kelly Peterson, Holmberg Company

Ty Baldi, Ferguson Enterprises, Inc.

MCA of Western Washington
is proud to sponsor ongoing
educational programs and seminars
for the benefit of our members:

Project Manager Certification:

CMPM 1
CMPM 2
CMPM 3

Technical Training Series:

Intro to HVAC
HVAC Engineering
Plunging into Plumbing
The Last 10%
Intro to Hydronics & Steam

Other Programs:

Mechanical Service Professional (MSP)
Mechanical Contracting Leadership (MCL)
Fierce Conversations

Sample of Recent, Specialized Seminars:

Introduction to Virtual Design & Construction
Business Writing
Payroll Trust Reporting
Lean Construction
...And many more!

**For more information, please contact
Tamara Butler, Director of Education at
tbutler@mcaww.net**

*MCAWW educational programs are for Western
Washington Mechanical Contracting Industry
Improvement Fund contributors.*

**MCAWW Board of Education Mission:
Providing MCAWW Members innovative,
meaningful learning opportunities**
Knowledge ~ Growth ~ Respect



Mechanical Contractors Association
WESTERN WASHINGTON

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EXECUTING MCCM PROJECTS SUCCESSFULLY



COURSE # 512-17
November 28, 2017
12 - 4 PM



Mechanical Contractors Association
WESTERN WASHINGTON

Executing MCCM Projects Successfully

WHAT IS MCCM?

General Contractor/Construction Manager (GCCM) remains a popular method for public bodies to deliver public works projects. GCCMs have the opportunity to get mechanical subcontractors on board early in the life of the project through a process often referred to as Mechanical Contractor Construction Manager (MCCM).



This workshop will focus on the “execution” phase of MCCM projects, including current challenges and potential solutions.

TOPICS COVERED:

We WANT the job!

- New and recurring issues, including scoring of proposals
- “MCCM Principles” and how we approach public hearings

We HAVE the job!

- Establishing a purchasing plan
- Subcontracting: public bidding required even for small dollar contracts
- Sole source work: the public body wants you to forego public bidding
- Self-performed work: how to calculate the rate

Potential pitfalls

- Mechanical contractors are brought on too late to impact design
- Strategies for negotiating the maximum allowable subcontract cost (MASC) if the public body and GCCM do not agree
- Negotiating favorable contract terms
 - Subcontractor’s “Bill of Rights”

Date: Thursday, November 28, 2017

Time: 12 - 4 PM *(includes lunch)*

Tuition: This program is complimentary for MCAWW members but pre-registration is required.

Location: MCAWW Training Center,

1100 Olive Way, Suite 1250, Seattle

MCCM Workshop

Course #512-17

REGISTRATION FORM

Name: _____

Title: _____

Firm: _____

Cell: _____

Email: _____

Years in Industry: _____

Dietary restrictions? _____

Supervisor: _____

Check here if you require special accommodations under the American with Disabilities Act.

Check here to opt in to the MCAWW E-newsletter and stay current on all upcoming classes and events.

HOW TO REGISTER:



Email registration to:

tbutler@mcaww.net

Registration Deadline:

November 13, 2017

*Class limited to 20 participants
(number of attendees per firm may be limited)*

MCA of Western Washington occasionally videotapes, records or photographs events for the purpose of responsibly promoting the association and/or attendance at future events. By registering for this event you agree to allow us to use your name and likeness for such purposes.